

A professional headshot of Lorin McLachlan, a woman with voluminous, styled grey hair, wearing a black blazer and bright pink lipstick. She is smiling slightly and looking towards the camera.

RE/MAX[®]
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LORIN
McLachlan

Remarkable Results

THE WINNING ATTITUDE

Honest, caring, professional, and dedicated to hard work... these attributes describe Lorin McLachlan. Academically, Lorin attained very high grades, graduating with honours from Vincent Massey Collegiate's accelerated three-year program in two years. After attending the University of Manitoba for two years, with law as her goal, Lorin made the decision to take a year off to try real estate. She has never looked back.

After completing the real estate course, Lorin joined Montreal Trust in 1987 and moved to RE/MAX in 1992. "RE/MAX is a widely recognized international company," As Lorin notes, "and is very dominant in the Winnipeg market, outselling

the competition three to one. The large number of high profile, successful realtors contribute to the RE/MAX image, reputation, and recognition." Lorin and RE/MAX make a winning combination.

Since 1987, Lorin has worked hard and worked smart. Today she is recognized as a top producing agent by both her peers and the many buyers and sellers she has had the pleasure to serve. The high number of referrals she receives is one of the many reasons that Lorin is widely regarded as one of the top realtors in Manitoba. "My priority is to make sure that my client's home buying or selling experience is pleasant, cost efficient, and successful."

Lorin works with both buyers and sellers for all types of properties in all price ranges. "Type and value is not important to me. Every client will always get treated with respect, irrelevant of the value of the home they are buying or selling." Hard work and a commitment to working towards the client's needs are trademarks of Lorin's contribution to her role. Her honest approach ensures clients are always well informed and able to make important decisions with confidence. "I enjoy when my clients win!" Says Lorin.

Knowledge of the market helps set Lorin apart from her competitors. "I prepare my purchasing clients so that sellers perceive them as preferred buyers. I help locate and assess properties for sale that match their specifications, and I assist them with the myriad of details related to the actual purchase."

An in-depth knowledge of the market also allows her to give sellers a meaningful, accurate market evaluation and to subsequently realize the maximum selling price. Her reputation in negotiating a 'top dollar' price for her seller is second to none.

Lorin is inspired by helping people achieve their dreams. She exercises patience and answers all questions so each client has a complete understanding of all developments during the transaction. Through her career, she has developed a high level of professionalism, and has a keen ability to communicate clearly. Her sincerity shines through, and clients are confident in her ability to represent them.

"Client satisfaction is my top priority," "For buyers, I take the time to listen to their needs and desires and help them find their dream home. For Sellers, I strive to sell their home for top dollar and in a timely manner."

Dedicated to achieving exceptional results, Lorin knows that in order to maintain success she must always serve her clients and put their needs above all else. Her personal commitment and dedication to achieve each client's real estate dreams are complemented by her tenacity and perseverance, forming the foundation of her entrepreneurial approach to real estate. Lorin's outstanding success is a testament to the fact that she is an invaluable asset to clients buying or selling a home.

AWARD WINNING

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McLachlan
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OVER MY 30 YEARS IN REAL ESTATE I HAVE BEEN RECOGNIZED WITH OVER 10 PRESTIGIOUS INDUSTRY AWARDS, INCLUDING:



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